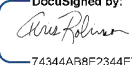
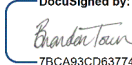


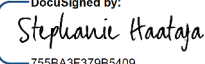
**Proposal Evaluation  
Group Employee Benefits and Related Services RFP #100319**



Possible Points		Avesis Inc.	Colonial Life & Accident Insurance Company	Lincoln National	Sun Life
Conformance to RFP Requirements	50	-	40	44	43
Pricing	400	-	309	344	339
Financial Viability and Marketplace Success	75	-	64	66	66
Ability to Sell and Deliver Service	100	-	82	80	82
Marketing Plan	50	-	43	38	38
Value Added Attributes	75	-	60	60	65
Warranty	50	-	41	43	46
Depth and Breadth of Offered Equipment, Products, or Services	200	-	167	174	175
<b>Total Points</b>	<b>1,000</b>	<b>-</b>	<b>806</b>	<b>849</b>	<b>854</b>
<b>Rank Order</b>		<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>

DocuSigned by:  
  
 74344A58E2344E7...  
 Chris Robinson, CPSM, Sourcewell

DocuSigned by:  
  
 7BCA93CD6377421...  
 Brandon Town, CPSM, CPD, Sourcewell

DocuSigned by:  
  
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 Stephanie Haataja, CPIM, Sourcewell

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 Craig West, Sourcewell